Expression of Interest
for
Organizing Day Cruises at Chilika Lake, Mahanadi, Bhitarkanika, Satkosia Gorge and Hirakud in Odisha

EoI No.3800/ TCT-COOD-SCH-0099-2019,
Date 30.04.2020

Department of Tourism,
Government of Odisha
Paryatan Bhawan
Lewis Road,
Bhubaneswar-751014

https://www.odishatourism.gov.in/
Expression of Interest for Organizing Day Cruises at Chilika Lake, Mahanadi, Bhitarkanika, Satkosia Gorge and Hirakud in Odisha

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The information contained in this EoI document or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EoI and such other terms and conditions subject to which such information is provided.

This EoI is not an agreement or an offer by the Authority to the prospective Applicants or any other person. The purpose of this EoI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EoI. This EoI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Agency. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EoI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EoI. The assumptions, assessments, statements and information contained in this EoI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EoI and obtain independent advice from appropriate sources.

Information provided in this EoI to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EoI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EoI and any assessment, assumption, statement or information contained therein or deemed to form part of this EoI or arising in any way in this Selection Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EoI. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EoI.

The issue of this EoI does not imply that the Authority is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the Agency and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever and cancel the entire bidding process.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the Proposal, regardless of the conduct or outcome of the Selection Process.
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Schedule of Bidding Process

Department of Tourism (DoT) invites proposals from prospective applicant(s) for organizing Day Cruises at Chilika Lake, Mahanadi, Bhitarkanika, Satkosia George and Hirakud in Odisha in accordance with the conditions and manner prescribed in the Expression of Interest (EoI) document.

Prospective applicant(s) are advised to study the EoI document, available at https://dot.odishatourism.gov.in/?q=tender, carefully before submitting their proposals in response to the EoI. Submission of proposal in response to this EoI shall be deemed to have been done after careful study and examination of this document.

Important Dates and Information

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<thead>
<tr>
<th>Sl.</th>
<th>Information</th>
<th>Details</th>
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<tbody>
<tr>
<td>1</td>
<td>Date of Issue of EoI Document</td>
<td>30/04/2020</td>
</tr>
<tr>
<td>2</td>
<td>Last date for submission of written/online queries for clarification Email sent to: <a href="mailto:pmuodishatourism@gmail.com">pmuodishatourism@gmail.com</a> <a href="mailto:info@odishatourism.gov.in">info@odishatourism.gov.in</a></td>
<td>25/05/2020 upto 17:00 Hrs</td>
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<tr>
<td>3</td>
<td>Pre-Bid Meeting</td>
<td>27/05/2020 at 12:00 Noon at Conference Room, Paryatan Bhawan, Lewis Road, Bhubaneswar</td>
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<td>4</td>
<td>Response to Pre-Bid Queries</td>
<td>30/05/2020, 17:00 Hrs</td>
</tr>
<tr>
<td>5</td>
<td>Last date of proposal submission</td>
<td>24/06/2020, 15:00 Hrs</td>
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1. **Introduction**
   a. Odisha has a long coast line measuring approximately 482 km, five major rivers, reservoirs and water bodies including Chilika, the largest brackish water lake of Asia. All these water bodies possess tremendous tourism potential.
   b. To unlock the potential, Department of Tourism, Govt. of Odisha is planning to develop day cruises at selected water bodies, river(s) and lake(s) of the state with private sector participation.
   c. Odisha Tourism Policy, 2016 ([http://www.odishatourism.gov.in/sites/default/files/Odisha%20Tourism%20Policy%202016.pdf](http://www.odishatourism.gov.in/sites/default/files/Odisha%20Tourism%20Policy%202016.pdf)) offers many fiscal incentives to projects like water sports, adventure sports, house boat, cruise tourism project, aquarium, aqua-park etc. by way of investment and interest subsidy with an intention to promote private sector investments.
   d. Fiscal Incentives are also available under large revenue generating projects scheme of Government of India ([http://tourism.gov.in/sites/default/files/Guideline%201.pdf](http://tourism.gov.in/sites/default/files/Guideline%201.pdf)) for projects like cruise vessels, cruise terminal etc. Govt. of Odisha has already framed Odisha Boat Rule, 2017 to regulate water sports activities in the State.
   e. With this background Department of Tourism (DoT), Govt. of Odisha (GoO) is desirous of inviting Expression of Interest (EoI) from applicant(s) to submit their applications for organizing day cruises in the State of Odisha (the “Project”).
   f. DoT has identified following water bodies, river(s), lake(s) and reservoirs in the first phase for organizing day cruises.
      i. Chilika Lake
      ii. Mahanadi
      iii. Bhitarkanika
      iv. Satkosia Gorge
      v. Hirakud
   g. Department of Tourism shall facilitate permission from the concerned authorities for carrying out the day cruise activities.
   h. Proposals are invited from the potential investor(s)/ experienced operator(s) clearly specifying location(s) listed above (but not limited to), location specific project plan(s), operational mechanism, proposed activities to be carried out, support expected from the State Government, approximate project cost etc. for consideration at this end.
   i. If the applicant(s) wants to submit EoI for more than one location, the applicant(s) must submit project plan, operational mechanism, proposed activities, approximate project cost for each location separately.
   j. The shortlisted agencies shall be required to make a presentation before the Committee to be constituted by this Department for this specific purpose. The date of the presentation shall be communicated later on.

2. **Submission of EoI**
   a. Interested applicant(s) may submit their applications with all relevant details and supporting documents as per the enclosed annexures. Hard copies of the completed applications shall be addressed and submitted to the following address before the due date for submission of applications as specified in Schedule of Submission of EoI:-
      To
      Director Tourism,
      Paryatan Bhawan,
      Lewis Road,
      Bhubaneswar, Odisha, 751013
   b. Only hard copies of the applications submitted through post/ courier/ hand delivery to the above-mentioned address shall only be accepted. Applications submitted through email or any other means shall be rejected.
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Annexure-1
(To be enclosed with application)

To
Director Tourism,
Department of Tourism,
Paryatan Bhawan,
Near Museum Campus,
Bhubaneswar- 751014
Odisha

Subject: Expression of Interest for Organizing Day Cruises at Chilika Lake, Mahanadi, Bhitarkanika, Satkosia George and Hirakud in Odisha

Sir,

In response to your invitation for Expression of Interest for organizing day cruise in Odisha we, ________________ submit our EOI for ____________ location(s) in the prescribed format.

Thanking you,

Yours faithfully,

(Name, Signature)

Address of Communication
Expression of Interest for Organizing Day Cruises at Chilika Lake, Mahanadi, Bhitarkanika, Satkosia Gorge and Hirakud in Odisha

Annexure 2
(To be enclosed with application)

1. Applicant details
   a. Name of the Applicant:
   b. Firm’s Constitution (Proprietorship / Partnership / Private Limited / Public Limited / Association/ Society etc.)-
   c. Address of corporate headquarters and its branch office(s), if any-
   d. Date of incorporation and/or commencement of business-
   e. Number of years in sector of relevance-

2. Details of individual(s) who will serve as the point of contact/ communication within the company-
   a. Name:
   b. Designation:
   c. Company:
   d. Address:
   e. Telephone Number:
   f. E-mail Address:
   g. Fax Number:

Yours faithfully,
For and on behalf of (Name of Applicant)
Duly signed by the Authorized Signatory of the Applicant
(Name, Title and Address of the Authorized Signatory)
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Annexure 3
(To be enclosed with application)

1. Proposed project details
   a. Exact Location of the proposed project:
   b. Location specific project plan
   c. Details of Operational Mechanism:
   d. List of proposed activities:
   e. Approx. cost of project:
   f. Support required from State Government (if any):-

Note:- If the applicant(s) wants to organize day cruise for more than one location, separate Annexure-3 for each location must be submitted.